

DAILY TIMES FISH BUREAU.

To-day's Arrivals and Receipts.

Sch. Jubilee, South Channel, 8000 lbs. cod, 25,000 lbs. haddock. Sch. Altama, shore. Sch. Agnes V. Gleason, returned. Sch. New England, returned.

To-day's Market.

Board of Trade prices: large handline Georges cod, \$3 3-4 per cwt., medium do., \$2 1-2; large trawl Georges, \$3 1-2, medium do., \$2 3-8; handline cod from deck caught east of Cape Sable, \$3 1-2; medium do., \$2 3-8; large trawl bank cod, \$2.75; medium do., \$2.25 large dory handline cod, \$2 7-8, medium do., \$2 3-8.

Splitting prices, large cod, \$2.10; medium do., \$1.25; snapper do., 40 cts.; cusk \$1.25; snapper do., 40 cts.; haddock, 75 cts. hake, 95 cts.; pollock, 60 cts.

Bank halibut, 12 cents per pound for white and 9 cents for gray.

Off shore haddock, \$2.25; cod, \$4; market cod, \$2.50; pollock and hake, \$2.

Salt herring in bulk, \$3.25 per bbl.

Frozen herring, \$3.50 per hundred weight.

Boston.

Jan. 23—Ar., sch. Acacia, 3000 cod. Sch. Mertis H. Perry, 5000 cod. Sch. Lettie G. Howard, 2000 haddock, 400 cod, 1000 hake, 800 pollock. Sch. Lucy Develin. Sch. Oliver F. Kilham, 6000 haddock, 1000 cod, 6000 hake. Sch. Agnes E. Downes, 15,000 lbs. fresh mixed fish.

Haddock, \$2.25 to \$3.50; large cod, \$3.50 to \$4; market cod, \$2.75 to \$3; hake, \$2.25 to \$3.

Herring News.

There is nothing encouraging in the frozen herring situation at Newfoundland. At Placentia Bay prices are way up and herring are very scarce, even the nets getting only a few.

Many vessel owners are discouraged altogether and one or two have telegraphed for their vessels to come home rather than wait or pay present exorbitant prices

MANAGER TALKS.

Thursday, Jan. 24<sup>th</sup>

Livingstone Tells of Fresh Fish Co.'s Present Condition.

MORE FRESH FISH IS MUCH WANTED.

Lack of Interest By Vessel Owners Is Now Shown.

The following letter from Manager E. J. Livingstone of the Gloucester Fresh Fish Company is self-explanatory.

GLoucester, MASS., Jan. 23, 1901. Messrs. Editors:—I have noticed numerous articles which have appeared in our various dailies of late in relation to the affairs of the Gloucester Fresh Fish Company concerning rumors and differences that exist between the directors of this company and myself, which I am quoted as neither affirming or denying. Allow me to say that I hold the directors in the highest esteem and I have no reason to doubt but what they entertain the same feeling for me.

It is unfortunate that in a city where the principal industry is fishing, and so much depends on this industry alone, that the dealers located here in the fresh fish business cannot get stock enough to keep them alive. The Gloucester Fresh Fish Company is not the only concern in our city whose business is the distribution of fresh fish. We have three other firms located at the Fort: William Dennett, J. Nagle & Co. and W. W. Wanson. Our complaint is the same as theirs, only perhaps it is a little louder. My cry would naturally be the louder when I have constantly before me the fact that 67 vessels are engaged in this winter fishery, all of which belong to the citizens of Gloucester, and I am unable to obtain stock enough to fill the orders that I receive.

I was not connected with the company at its start and do not know how its originators intended to meet such obstacles as these now before me. I have had numerous complaints from some of the stockholders concerning the affairs of the company, in fact, only a day or two ago one of the stockholders stopped me on the street and said, "That is the poorest management ever known, and you should get the vessels to land their fares here."

It is an undisputed fact that the two years the agreement was in force, our vessels never did better. You must take into consideration the fact that when this company started, it did not have one customer. Mistakes will occur in the best of managed businesses. It is not fair to keep these mistakes constantly before the public. The best course is to forget them and see that they do not occur again.

Perhaps it was wrong to compel the vessels to come here the first two years and make them sell to one company, not knowing what prices they would receive, but whether it was right or wrong, the parties that had the affairs in charge supposed that it was for the best interests of all concerned. I am not at liberty to express any opinion.

Perhaps we started out on a larger scale than we were able to maintain, with a brass band and a procession, and made talk that has not been any credit to us, but if such was the case, why bring them to life again? Why not forget them and all work together for the best interests of anything that will promote the interests of Gloucester, whether it is the Gloucester Fresh Fish Company or the three firms at the Fort?

Let any one that wishes to buy fresh fish come here, and do all the business it can. I have never looked for any favors in the buying of the vessels' fares, but wish every one in the business here to have a chance equal to mine. I am willing to take my chances with any number of buyers, and I am not afraid of the results.

Some vessels land all their fares here. These vessels are commanded by some very smart captains, and if it was not for their interest to come to Gloucester,

you can rest assured they would go to Boston.

I have not the right to go to the different vessel owners and say that they must bring the vessels here. They should be the parties to know whether they are doing right or wrong. I have no feeling against any owner and captain that lands fares in Boston. It is his own business and not mine.

The number of vessels and boats landing their fares at Boston are a great many more than Gloucester has engaged in the business, notwithstanding Gloucester is the largest fishing port in the world, and I cannot understand why the owners of our vessels cannot see this fact, and encourage their vessels to market here, knowing if they did it would make prices more uniform and do away with the great fluctuation in prices from day to day.

I cannot explain to myself why the vessels would not prefer to land here. It is their home port, and I know, and the owners know that if I agree to pay two cents per pound for fish it is done. Let me ask if Boston does the same?

My information from these owners is they do not.

We pay to our help every week some \$500, and this money is all expended in Gloucester, for the wages we pay do not permit them to bank any. Should you lose this company, it would be a long time before you would be able to start another.

In talking with the various captains, it is their unanimous sentiment to keep this company alive, for they are not shortsighted enough not to realize what will happen if they are compelled to go to Boston. It will be the same as they say occurred before this company was born.

Our citizens have eyes and can see them when the occasion requires, and it does not become me to say that our vessel owners are trying to hurt the stockholders of the Gloucester Fresh Fish Company.

We are a large concern, doing a large business, employing a large force of men, and using every effort at our command to further this business. I will admit that the fares coming to Gloucester are not what they should be, but I am not discouraged, but disgusted at times.

I have heard from Gloucester parties that we could not buy a trip of fish on account of funds. Such is not the fact. We have plenty of money and are still prepared to handle any number of vessels that choose to come here.

I am not ashamed of the Gloucester Fresh Fish Company or the way its affairs are conducted. On the contrary, I am proud of its business and will continue to be so as long as I am at its head.

Whatever differences that have existed between the directors and myself have always been adjusted satisfactorily, for my board are a class of intelligent men and business men in every sense, and I am positive in my assertion that they have every confidence in me as their representative, knowing that my policy has and always will be square and honest in every transaction.

The dullness of the business here at present is only a lack of interest, but believe me, all will come right in the end, for we are a very lively concern whose reported end is in sight.

I feel that this explanation is due to my stockholders after reading the articles that have been published of late.

In conclusion I wish to thank the directors for the support that has always been given me.

Very respectfully,  
E. J. LIVINGSTONE.  
(Breeze and News please copy.)